SPRILI (EN) – Standard Price List

VALID FROM: 15 MARCH 2021

GENERAL TERMS AND DEFINITIONS

Md / MD – shortcut for „man-days" meaning exaclty 1 day of 1 resource work, for example 2md could mean 2 days of 1 resource work or 1 day of 2 resources work or 0.5 days of 4 resources work. It is mainly used as unit of measure for services.

edition – refers to a software product (part number) kind of edition is intended; editions have the same CORE FUNCTIONALITIES (being in fact the same product) but could be signifyingly differ between them as performance and scalability, i.e, at NON-CORE-FUNCTIONAL REQUIREMENTS (non-core functionalities could miss in some editions, let's say for example, printing as core functionality is present in all editions but batch async printing is present only in some editions); Please READ CAREFULLY about an edition functionalities before decide to buy it.

lic – shortcut for license in general situations where the exact type of license is understood from context; „lic" is just a unit of measure for a software product not exact type of licence; this is specified at product edition or at product if is the same for all editions; for example a product x is specified to be licensed at „named user", in this case „2 lic" refers to exactly 2 named users.

version – represents the version of a software product or solution; as a general rule, the larger the version, the newer it is; also, as a general rule, the used versioning system is: vM.m.p-qual, where "M" is the major version, "m" is the minor version, "p" is the patch andf "qual" are different qualifiers specifying a not fully released product; changes in "M" are not backward compatible, - an update method is not applicable, but a migration is necessary, "m" and "p" changes are backward compatible so update methods are applicable; changes in "qual" are not discussed as long as product with "qual" specifiers are not fully released (maximum could be "rc" for release candidate).

prices – in case when no other specifications or clarifications are made, all prices are in EURO (LEI equivalent is obtained using the invoicing date National Bank exchange rate) without any VAT (which depends of the country, region, legislation, etc., and is applied to price in accordance with exactly applicable law at invoicing date)

uom – is the shortcut for "unit of measure"

FP - is the shortcut for "Fixed Price" meaning not a rate but a "one time fixed price" for a fixed scope; the same rule as for prices regarding the currency and VAT applies

SBP - is the shortcut for "Subscription Price" and indicates a periodically (monthly usual but not necessary) price for a service or a product usage; the shortcut will include the periodicity as follows: **SBP/mo** for monthly subscription, **SBP/yr** for yearly subscription; the same rule as for prices regarding the currency and VAT applies.

IMPORTANT NOTICE: for all services and man-power AS-IA STATED (not packages or products, just services or man-power just contracted as per man days), the price per man-day DOES NOT INCLUDE IN PRICE ANY MANAGEMENT SERVICES, SUCH AS PROJECT MANAGEMENT, CODE CHECKING, QUALITY CHECKING, OBJECTIVES AND SO ON. ANY [PROJECT] MANAGEMENT SERVICE MUST BE CONTRACTED IN CLEAR AS OTHER ITEM REGARDING THE OTHER SERVICES.

SERVICES

CAPABILITY BY RESOURCE TYPES MATRIX

This matrix presents the capabilities of a resource type. Capabilities are coded in first table and the the matrix is presented.

ACTIVITIES

Code	Description
01	Software development
02	Functional testing (black box)
03	Write technical & working procedure documentation
04	Consultancy for business systems
05	Technical project management, estimations, planning
06	Complete project management
07	Install & admin infrastructures
08	Design systems architecture and landscape
09	Design software at detailed level (modularization abstracting, generalizing, formalizing), algorithms, methods
10	UI design and styling
11	Design interfaces and protocols
12	Design security patterns and artifacts
13	Engineering a development process
14	Design database models and data behaviors
15	Test and check for system vulnerabilities
16	System performance "under load" testing
17	Business analysis
18	End-user training
19	Administrators training

CAPABILITY MATRIX

With „star" is marked the best option in that way that that resource type have full capabilities to fulfill the activity and is normal choice as price. An activity can be fulfilled by other resources too but the price will reflect their normal knowledge (usually means higher) but in cases in which a resource type is anyway available there can be a request to temporary change its activity normal profile but this can happen only with REN accept[1] which normally in case of underusage of a resource will withdraw it prom project (in order to be used in other projects) without loading in any way the customer. On the other hand when using a cheaper resource than recommended must be tken into consideration that performace in terms as deadlines might not be the same (usually poor).

Activity	UDEV	DEV	CNS	SEN	DAR	GPM	SADI
01		★		✓	✓		
02	★	✓	✓	✓	✓		
03	★	✓	✓	✓	✓		
04		✓	★		✓		

"job requirements" to execute a less qualified activities without his agreement and consensus. Anyway, even in this case, that resource must be paid as for his normal qualified activities.

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[1] According to REN "code of ethics and professional conduct, resources and their knowledge must be treated with respect and care. We cannot require a person with some qualifications listed as

Code							
05			✓	★		✓	
06				✓		★	
07		✓		✓			★
08					★		
09				★	✓		
10	✓	★					
11		✓		★	✓		
12				✓	★		
13		✓		★	✓		
14		✓		★	✓		
15		✓	✓	★	✓		
16		✓	★	✓			
17			★		✓		
18		✓	★		✓		
19		✓		✓			★

PRICES

Code	General Description	Price	uom
udev	"micro" (junior / entry level) developer	120.00	md
dev	software developer	250.00	md
cns	consultancy and implementation, analysis	250.00	md
sen	Technical management, planning, estimation, team lead, software engineering	425.00	md
dar	Design systems architecture	465.00	md
gpm	Complete project management	465.00	md
sadi	Systems administration and installation	145.00	md

LEGACY & SPECIAL LANGUGES PRICE EXCEPTIONS

Here are described exceptions and special cases accompanied by a multiplier which must be applied to standard resurce price.

Exception	Mult
Legacy languages: COBOL, FORTRAN, RPG, PL/1	x 3
Legacy assembly languages: IBM 3xx architectures, FELIX architectures, INTEL 8080 and derivates (Z80, Motorola 6800, etc)	x 3
Special / less used languages: Ada, Forth, LISP	x 1.5
Uncommon hardware or architectural systems like AS400, PRTEC, VAX, IBM 360, 370, 390 series, PDP 10 – 20, FELIX-Cnnn, FELIX-5000	x 3
Uncommon / legacy operating systems like MVC, VMS, IBM POWER, CP/M, SFDX, RSX-nn	x 3
Uncommon / legacy file systems like IBM DOS, FELIX SGF, RSX	x 2.5
Assembly languages	x 2
Legacy network protocols like IPX / SPX, NETBIOS	x 2
Non-standard system components	x 3
Old / legacy DBMS – any version older than 2003	x 1.5
mCUs (uCUs) architectures and hardware other than Arduino, ESP, MicroPython, Raspberry	x 1.5
Uncommon DBMS like Raima, SQL Base, Centura SQL	x 1.5

RENWARE SOLUTIONS

SSIC – SOFTWARE SERVICES & INFRASTRUCTURE CARE

P/N	0000-0133		
Scope	Software services (presentation portal, services iffered, on-line working program and appointments, on-line shopping, hosting, etc) and infrastructure care		
Ref	http://www.renware.eu/ (News Section)		

Offer view / download: http://help.renware.eu/ssic/130.01-SKIT%20-%2000000133.SMB%20SSIC4SMB%20overview.pdf

Services			
(A)	Initial portal development	FP	1171.41
(B)	Montly infrastructure & software care	SBP/mo	68.84
(C)	Portal extensions by request[2]	MD	267.75
Valability	solution is available		

MAYAN-EDMS – CONSULTANCY AND MPLEMENTATION

P/N	0000-9000		
Scope	Software implementation & configuration		
Ref	http://www.renware.eu/ (News Section)		

Services			
A*	SO Ubuntu server in 18LTS installation & update to last components	0.5	sadi
B*	MAYAN package AS-IS initial installation & configure initial setup account	1.0	sadi
C	MAYAN configuration to work with other database servers (MySQL, ORACLE, MS SQL, DB2) – FOR EACH DATABASE THE SERVICE MAY BE PURCHASED SEPARATELLY. Database server installation is customer's responsibility.	1.5 per database	sadi
D	MAYAN configuration to work balanced on more than 1 node – point B must be purchased for each new node, point C must be purchased separately starting with the second node event if using inclused database (PostGREsQL) or with the first node if using other database server. THE DATABASE SERVER MUST BE COMMON AND THE SAME FOR ALL MAYAN INSTANCES. Work and price is supplementary and represents the effort required to configure 1 node to work synchronized with all others, otherwise each / that node will work as a completely separated and indendent instance.	1.5 per instance / node	sadi
E	Consultance & configuration of standard MAYAN functionlaies – defined for each project as effort depending on scope: organization, type of documents, and so on as per documentation and practices.	Min *cns* & *udev*. Recommended also min *sen*.	

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[2] Any request is analyzed, discussed and then an estimation of "man-days quantity" is elaborated. This will be clearly stated as a contract appendix or on firm order detailes section.

F	Other customizations & integrations also available and defined as effort per project and customer needs.		

*- optional services as being customer doable with its own resources – if some errors appear in the rest of services, the customer assumes their correction

NOTE: Configuring the / any database server for FAIL-SAFE reasons is not included in offer.

REN-PMS – PROJECT MANAGEMENT SUITE

P/N	0000-0100
Scope	Core component dedicated to Project Management current operations
Ref	http://products.ren-pmo.renware.eu/pms_top

POE POKET EDITION

- *available only on Android phones as project agenda*
- Licensing metric: n/a phone IMEI
- Services included: none
- Features for: always free
- Price: no fee - just enjoy it.

DLE DESKTOP LOCAL EDITION

- Licensing metric: token
- Services included: none
- Features for: free for academic institutions
- Price: from 19.99EUR / token (volume discount is applicable)

NOE NETWORK OFFICE EDITION

- Licensing metric: token
- Services included: 2hrs for configuring 1 DBS access
- Features for: SMB 5% licenses discount

- Price: 49.99EUR / token

EE ENTERPRISE EDITION

- Licensing metric: calculated computing power & memory usage
- Services included: none
- Features for: SMB 2% licenses discount
- Price: please ask for a quotation

OVAS OUTSOURCED VALUE-ADDED EDITION

- Licensing metric: as sold PMS license
- Services included: according to partner level
- Features for: N/A
- Price: according to partner level

DEV DEVELOPMENT EDITION

- Licensing metric: token
- Services included: 10hrs training
- Features for: N/A
- Price: according to agreement

ACADEMIC EDITIONS

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